

QUESTIONS TO ASK YOUR DIGITAL CLOSING TECHNOLOGY VENDOR



From a vendor's perspective, what suggested questions/matters should we look at when vetting technology vendors?

- ▶ Which type of closings can the vendor provide: Hybrid, Digital, RON, Paper
- ▶ Which lenders does the vendor currently work with?
- ▶ What title production software do they integrate with?
- ▶ Do I have control of the entire closing process or will I need to hand it off to someone else to complete the closing?
- ▶ How am I charged for access or services?
- ▶ Can I use my own notary network or my on-staff notaries?
- ▶ What type of hardware do I need to use the system?
- ▶ What type of training is required?

What is/are the most distinguishing factor(s) among technology vendors?

- ▶ The different types of closings that can be performed with their platform?
- ▶ Which lenders they are working with?
- ▶ Do I control the closing process or does someone else?