



TITLE INSURANCE AND DOC PREP BASICS: An Introduction to Closing the Deal

HYATT REGENCY HILL COUNTRY RESORT AND SPA | SAN ANTONIO | DEC. 6, 2017

Back for a fifth year, this course is designed to address title insurance questions that frequently arise in connection with a closing and are presented to the lawyer representing a party. The speakers will address title insurance due diligence for the client and how to assure the best coverage and rates. Moreover, what if the insured does have a defect in title or an encumbrance – how should it be handled? Finally, this course provides an overview and practice tips for preparation of legal documents to convey title, release encumbrances and cure title issues.

► WEDNESDAY, DEC. 6, 2017

9:30 a.m. **Registration and Refreshments**

10 a.m. **Distinguishing the Title Insurance Transaction and the Real Estate Transaction**

- What is the regulatory framework? What is outside the regulatory framework?

G. Roland Love, North American Title Company, Dallas

10:45 a.m. ... **The Commitment**

- How important are the contract and loan requirements? How can you address and possibly resolve exceptions?

Richard Melamed, Richard Melamed, PLLC, Houston

11:15 a.m. ... **Endorsements in Texas (Non-Survey)**

- What is an endorsement? Which ones are common? Which ones are important considerations for a commercial deal or a residential transaction? What do they mean?

Bruce D. Liesman, CAEP, CTIP, National Investors Title Insurance Company, San Antonio

11:45 a.m. ... **Endorsements in Texas (Survey Issues)**

- Why is a survey important to the title insurance transaction? When is one required? When can a prior survey be used?

Paul McNutt, Jr., Title Resources Guaranty Company, Dallas

12:15 p.m. ... **Lunch Presentation: Rate Rules**

- What are the difficult questions or tricky applications? What are the options? What credits are available?

Janet Minke, CTIP, Alliant National Title Insurance Company, Fort Worth

1:30 p.m. **Closing Issues**

- Identify closing issues, including ad valorem taxes, good funds, instructions and closing protection letters.

Charles J. Jacobus, Charter Title Company, Houston

2 p.m. **The Policy**

- What are new coverages? Which exclusions and exceptions are important to the "deal?" What is not covered?

Charles J. Jacobus, Charter Title Company, Houston

2:30 p.m. **Making and Handling Claims**

- When and how should a claim be tendered? What are the timelines? What are the underwriter's options? How is a loss determined?

Steve Streiff, Old Republic National Title Insurance Company, Houston

3 p.m. **Break**

3:15 p.m. **Preparing a Deed**

- What type is appropriate? What are the components?

G. Roland Love, North American Title Company, Dallas

3:45 p.m. **Preparing Releases and Lender Docs**

- What is being released? Are all releases the same? Aspects to watch out for.

M. Suzanne Frossard, North American Title Company, Fort Worth

4:15 p.m. **Boundary Line Agreements and Easements**

- What's yours is mine? Good fences make good neighbors! Remember an easement is a limited dominant estate, so think about your purpose, users and the future.

Celia C. Flowers, Flowers Davis, PLLC and East Texas Title Companies, Tyler

4:45 p.m. **Affidavits of Heirship; Power of Attorney and Resolutions/Authority**

- It's all about empowerment — when, how and sometimes why.

Richard Melamed, Richard Melamed, PLLC, Houston

5:30 p.m. **Adjourn and Networking Reception**

COST \$289/PERSON

REGISTER ONLINE

RESERVE ROOM

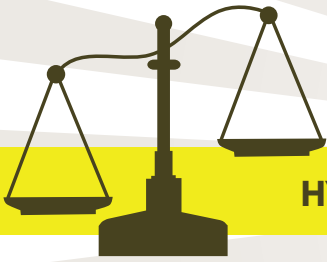
(OR use form on next page below)

► CONTINUING EDUCATION

6.5 hours of MCLE, TREC and ESCROW credit available.

► LOCATION

Hyatt Regency Hill Country
9800 Hyatt Resort Drive
San Antonio, TX 78251
210.647.1234



TITLE INSURANCE AND DOC PREP BASICS: An Introduction to Closing the Deal

HYATT REGENCY HILL COUNTRY RESORT AND SPA | SAN ANTONIO | DEC. 6, 2017

▶ MAIN CONTACT

Confirmations will be emailed to registrants approximately five days prior to the seminar. You may also confirm your registration by checking the pre-registration list on the TLTA website. If a confirmation is not received, call TLTA at 512.472.6050.

Main Contact Name _____ Company _____

Mailing Address _____

City _____ State _____ ZIP _____

Phone _____ Fax _____ Email _____

▶ PARTICIPANT INFO

Please register the following personnel for the Doc Prep Seminar:

Attendee #1 Full Name _____ Email _____

Attendee #2 Full Name _____ Email _____

Attendee #3 Full Name _____ Email _____

Attendee #4 Full Name _____ Email _____

▶ REGISTRATION DETAILS

PROGRAM # GUESTS

TOTAL

Title Insurance & Doc Prep Basics:
An Introduction to Closing the Deal* _____ x **\$289** = _____

** Also includes lunch*

▶ PAYMENT INFORMATION

Mail with your check made payable to TLTA or fax with credit card payment:
TLTA | 1717 W. Sixth St., Ste. 120 | Austin, TX 78703 | FAX 512.472.5931

Credit Card Payments (please check one):

Visa **MasterCard** **Amex** **Discover**

Card Number _____

Exp. Date _____

Name on Card _____

Signature _____

▶ CANCELLATION POLICY

The registration fee, less a \$25 cancellation charge, is refundable if notice is received by Nov. 24, 2017. (Emails or Faxes only: education@tlta.com or 512.472.5931)

No-shows will not be refunded, however substitutions may be made. Space is limited, so please submit your registration early!

▶ NOTES

This information is being provided by TLTA for educational and reference purposes only, and is not intended to represent the only approach to any particular issue. This information should not be construed as legal, financial or business advice from or on behalf of TLTA, and users should consult their own legal counsel and subject-matter experts to ensure that any policies adopted or actions taken meet the requirements unique to their company. TLTA sponsors this seminar to contribute to the continuing education of its members and others. In keeping with TLTA policy, participants must exercise independent judgment in deciding how to conduct their business.

If you require special assistance to attend this seminar, email education@tlta.com.

CONSENT TO USE PHOTOGRAPHIC IMAGES:

Registration and attendance at, or participation in, TLTA's meetings and other activities constitutes an agreement by the registrant to TLTA's use and distribution (both now and in the future) of the registrant's or attendee's image or voice in photographs, videotapes, electronic reproductions and audiotapes of such events and activities.