



TITLE INSURANCE AND DOC PREP BASICS: An Introduction to Closing the Deal

HYATT REGENCY HILL COUNTRY RESORT AND SPA | SAN ANTONIO | DEC. 5, 2018

Back for a sixth year, this course is designed to address title insurance questions that frequently arise in connection with a closing and are presented to the lawyer representing a party. The speakers will address title insurance due diligence for the client and how to assure the best coverage and rates. Moreover, what if the insured does have a defect in title or an encumbrance – how should it be handled? Finally, this course provides an overview and practice tips for preparation of legal documents to convey title, release encumbrances and cure title issues.

► WEDNESDAY, DEC. 5, 2018

9:30 a.m. **Registration and Refreshments**

10 a.m. **Distinguishing the Title Insurance Transaction and the Real Estate Transaction**

- What is the regulatory framework? What is outside the regulatory framework?
Cass Burton, Burton & Bedell, PLLC, Austin

10:45 a.m. ... **The Commitment**

- How important are the contract and loan requirements? How can you address and possibly resolve exceptions?
Richard Melamed, Richard Melamed, PLLC, Houston

11:15 a.m. **Endorsements in Texas (Non-Survey)**

- What is an endorsement? Which ones are common? Which ones are important considerations for a commercial deal or a residential transaction? What do they mean?
Ginny H. Abiassi, North American Title Insurance Company, Houston

11:45 a.m. **Endorsements in Texas (Survey Issues)**

- Why is a survey important to the title insurance transaction? When is one required? When can a prior survey be used?
Bruce D. Liesman, CAEP, CTIP, National Investors Title Insurance Company, San Antonio

12:15 p.m. **Lunch Presentation: Rate Rules**

- What are the difficult questions or tricky applications? What are the options? What credits are available?
Paul McNutt, Jr. Title Resources Guaranty Company, Dallas

1:30 p.m. **Closing Issues**

- Identify closing issues, including ad valorem taxes, good funds, instructions and closing protection letters.
Charles J. Jacobus, Charter Title Company, Houston

2 p.m. **The Policy**

- What are new coverages? Which exclusions and exceptions are important to the "deal?" What is not covered?
Charles J. Jacobus, Charter Title Company, Houston

2:30 p.m. **Making and Handling Claims**

- When and how should a claim be tendered? What are the timelines? What are the underwriter's options? How is a loss determined?
Steve Streiff, Old Republic National Title Insurance Company, Houston

3 p.m. **Break**

3:15 p.m. **Preparing a Deed**

- What type is appropriate? What are the components?
G. Roland Love, Attorney At Law, Dallas

3:45 p.m. **Preparing Releases and Lender Docs**

- What is being released? Are all releases the same? Aspects to watch out for.
M. Suzanne Frossard, M. Suzanne Frossard, PC, Fort Worth

4:15 p.m. **Boundary Line Agreements and Easements**

- What's yours is mine? Good fences make good neighbors! Remember an easement is a limited dominant estate, so think about your purpose, users and the future.
Celia C. Flowers, Flowers Davis, PLLC and East Texas Title Companies, Tyler

4:45 p.m. **Affidavits of Heirship; Power of Attorney and Resolutions/Authority**

- It's all about empowerment — when, how and sometimes why.
Richard Melamed, Richard Melamed, PLLC, Houston

5:30 p.m. **Adjourn and Networking Reception**

COST \$289/PERSON

REGISTER ONLINE

RESERVE ROOM

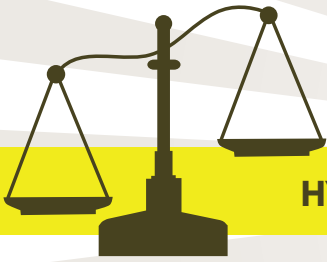
(OR use form on next page below)

► CONTINUING EDUCATION

6.5 hours of MCLE, TREC and ESCROW credit available.

► LOCATION

Hyatt Regency Hill Country
9800 Hyatt Resort Drive
San Antonio, TX 78251
210.647.1234



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▶ MAIN CONTACT

Confirmations will be emailed to registrants approximately five days prior to the seminar. You may also confirm your registration by checking the pre-registration list on the TLTA website. If a confirmation is not received, call TLTA at 512.472.6050.

Main Contact Name _____ Company _____

Mailing Address _____

City _____ State _____ ZIP _____

Phone _____ Fax _____ Email _____

▶ PARTICIPANT INFO

Please register the following personnel for the Doc Prep Seminar:

Attendee #1 Full Name _____ Email _____

Attendee #2 Full Name _____ Email _____

Attendee #3 Full Name _____ Email _____

Attendee #4 Full Name _____ Email _____

▶ REGISTRATION DETAILS

PROGRAM # GUESTS

TOTAL

Title Insurance & Doc Prep Basics:
An Introduction to Closing the Deal* _____ x **\$289** = _____

** Also includes lunch*

▶ PAYMENT INFORMATION

Mail with your check made payable to TLTA or fax with credit card payment:
TLTA | 1717 W. Sixth St., Ste. 120 | Austin, TX 78703 | FAX 512.472.5931

Credit Card Payments (please check one):

Visa **MasterCard** **Amex** **Discover**

Card Number _____

Exp. Date _____

Name on Card _____

Signature _____

▶ CANCELLATION POLICY

The registration fee, less a \$25 cancellation charge, is refundable if notice is received by Nov. 26, 2018. (Emails or Faxes only: education@tlta.com or 512.472.5931)

No-shows will not be refunded, however substitutions may be made. Space is limited, so please submit your registration early!

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